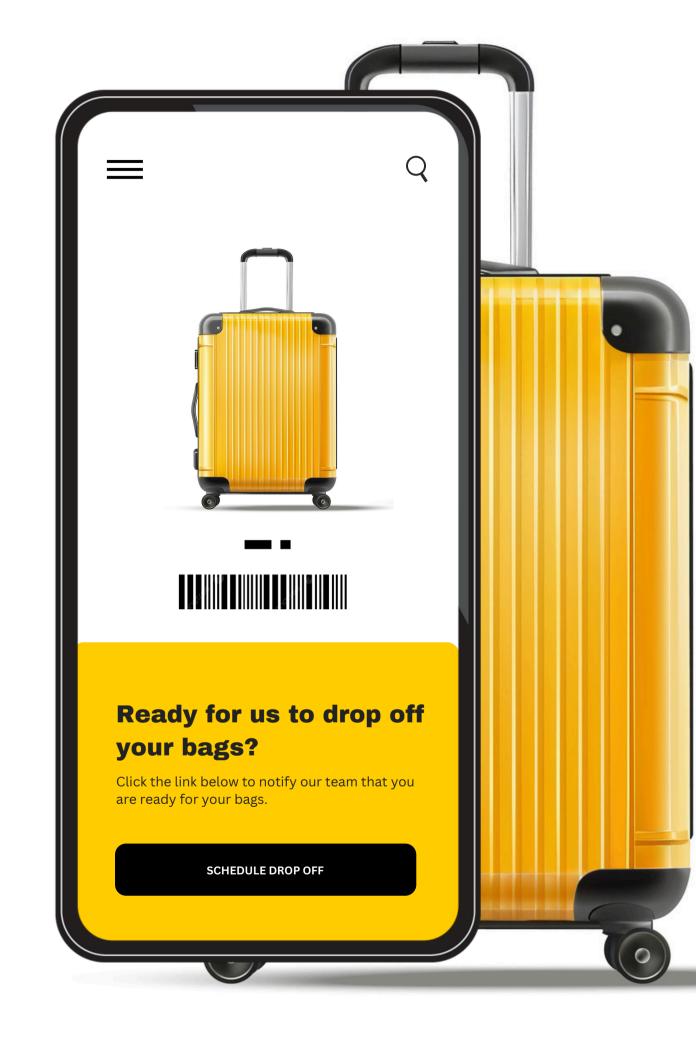


On-demand pickup, storage, & delivery for bags and more.

Tristan Sommer-Enriquez | CEO | investor@baggagetaxi.com

BaggageTAXI International Holding Ltd (ADGM Registration No. 19953)



PROBLEM

Travellers are anchored to their luggage, sacrificing freedom throughout their entire journey.

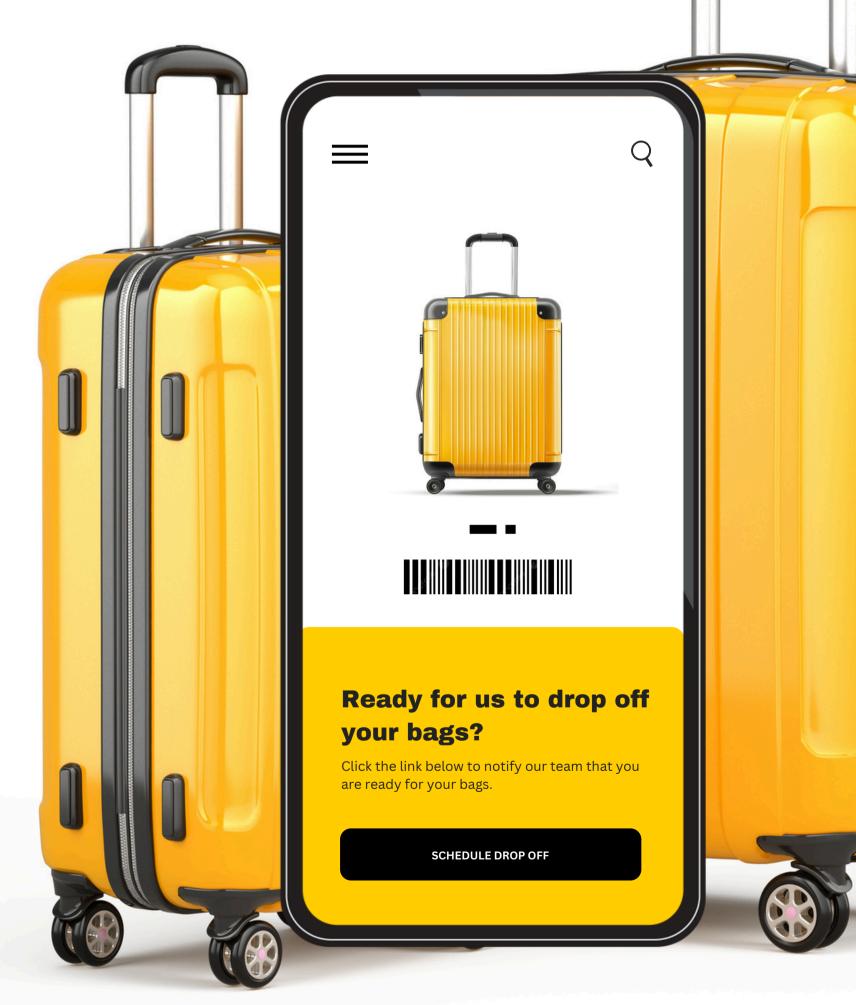
They lack the ability to store their bags and move freely during stopovers, meetings, and while in transit.



TRAVEL SOLUTION

On-demand smart storage solution that picks up, stores, & delivers bags - providing travellers with freedom.

We tag the items, store them securely, and return them to the traveller—anytime, anywhere.



HOME SOLUTION

We also offer pickup, delivery, and long-term storage for individual seasonal items—freeing up space in the home.

Never visit a storage unit again to retrieve a single item—holiday decorations, recreational equipment, or large boxes.



HOW IT WORKS

We leverage smart storage technology and the gig economy, allowing customers to move freely and live a clutter-free life.



TRACKING

Track each item with securely fixed barcodes.



STORAGE

Securely store bags and other items locally.



GIG ECONOMY

Use the gig economy for pickup & delivery.



APP

Schedule pickups, dropoffs, & manage items.



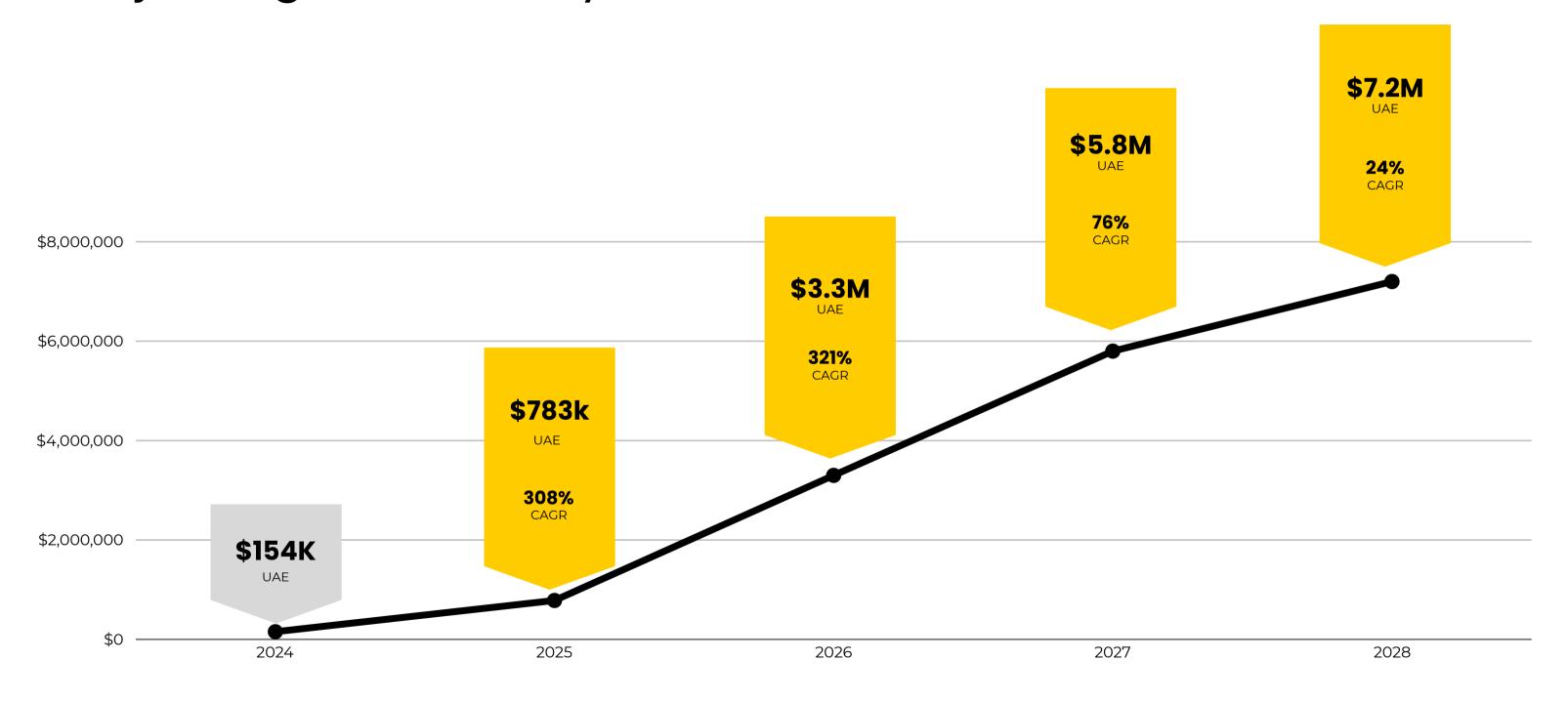
MARKET

Initially targeting travellers and residents in the UAE—then expanding to 31 markets.

Dubai welcomed over 19M international visitors in 2024 (9% YoY increase).

PROJECTIONS

Projecting \$7.2M in 5 years in the UAE.



REVENUE MODEL

Short-term storage fees starting at \$8/day. Long-term storage fees starting at \$55/mo.

Our fees are priced per item and include pickup & delivery.





\$55/mo
LONG-TERM STORAGE

GTM

Establish strategic partnerships with travel and property brands to reach customers.

Strategic partners include airlines, hotels, holiday homes, booking platforms, & property management software providers.







BOOKING & MANAGEMENT SOFTWARE

TRACTION

Agreements with 70 strategic partners, over 5000 paying users, with \$77 avr. ticket size

Rolling out multi-language capabilities throughout 2025.

20K

MANAGED BAGS

5000+

CUSTOMERS

\$154K

2024 REVENUE

\$77

AVG TICKET

SHORT-TERM & LONG-TERM





COMPETITION

The first on-demand smart storage solution for short-term & long-term needs.

Our competitors only provide ordinary access to bags and fail to deliver true on-demand solutions.

ORDINARY ACCESS YOU GO TO STORE

ON-DEMAND ACCESS
WE COME TO YOU



SHORT-TERM

TEAM

A team with deep financial, sales, technical, and growth experience.



TRISTAN SOMMER-ENRIQUEZ

CEO, CO-FOUNDER

With over 24 years of experience in commercial operations, logistics, and digital transformation, Tristan holds an Executive MBA from Hult International Business School. He generated over \$100M in sales as a telecommunications executive and is a 3X founder with one successful exit.



MALTE GEIERHOS

CTO, CO-FOUNDER

With over 24 years in tech and software across four industries, Malte is an expert in backend development, infrastructure, & enterprise solutions. He holds an Executive MBA from Hult International Business School and is a 4X founder with two exits.



WHITNEY MYRUS

CCO

30+ years in hospitality, finance & franchising. Scaled 50+ brands in 20+ countries.



ADARIEN JACKSON

CISO

25+ years in project management & IT, specializing in government contracts.



PATRICIA SOMMER-ENRIQUEZ

COO

20+ years in logistics with top brands like DHL, Geodis & Agility.



















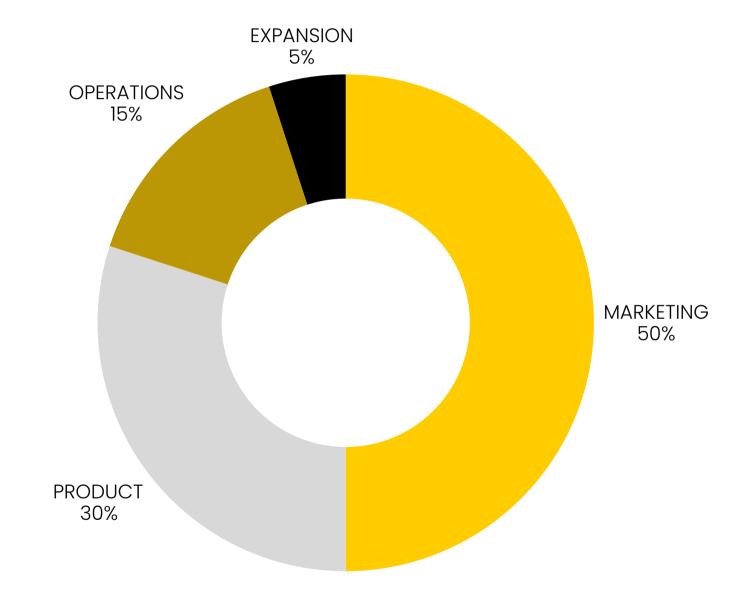


ASK

Seeking \$1.3M to prepare our tech stack for scale and launch new markets.

PREVIOUS FUNDS

- \$300K co-founders
- \$525K friends & angel





Thank You

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